



## **Becoming a Person of Influence: How to Positively Impact the Lives of Others**

*John C. Maxwell*

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# **Becoming a Person of Influence: How to Positively Impact the Lives of Others**

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**Becoming a Person of Influence: How to Positively Impact the Lives of Others** John C. Maxwell America's leadership expert teaches that if your life in any way connects with other people, you are an influencer. Whatever your vocation or aspiration is, you can increase your impact with Maxwell's simple, insightful ways to interact more positively with others. Watch your personal and organizational success go off the charts!

## **Becoming a Person of Influence: How to Positively Impact the Lives of Others Details**

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## **From Reader Review Becoming a Person of Influence: How to Positively Impact the Lives of Others for online ebook**

### **Phil Lamb says**

Maxwell does a nice job but it seems to simple to me. It is more like a good religious read rather than great content on how it will apply to the leadership world.

I recommend it but don't expect it to cause you to think much. Just a lite read. Decaf coffee not good Cuban Expresso.

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### **David Owen says**

Very good and compact book on leading and mentoring others, but was also a bit repetitive and didn't really say anything new.

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### **Andrés González says**

Me quedo con su versión corta: el de ¡SÍGUEME!

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### **Rhonda Sue says**

Excellent book for anyone who wishes to understand how to become a person of influence. I found this book in a storage box from several moves ago and inside the cover was a touching card from a good friend. She was a smart lady of influence and knew what she was doing! It brought a smile to my face to say the least, but I wish I had read this book back when I received it. I've read so many books of this genre that I don't recall if I actually read it then but reading it twice is not a bad idea.

The book provides a step by step roadmap on how to become a person of influence. It's not too late-even if you're retired or out of the workforce. Positively impact your children and others and make a difference-because you can.

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### **Meichunyu says**

What a practical handbook on how to positively impact the lives of people God surrounded us with! I am ready Lord. I pray for opportunities to apply the principles learnt in this book in real life. Joseph F. Newton said, "People are lonely because they build walls instead of bridges." - no one ever achieves alone what he can do when partnering with others.

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## **Steve says**

This is a very good book, and will definitely become part of my reread rotation. It is so packed full of knowledge that it can continue to teach leaders and influencers at any stage in their growth.

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## **Sandra Cummings says**

We all have a desire to make a difference in the world. The book "Becoming a Person of Influence" focuses on using your writing and communication skills to motivate and influence others to achieve success.

The book focuses on meeting people where they are and then developing them through various styles of communication.

The idea of the author is to identify the barriers to success and then challenge your audience to overcome them, with communication being your main tool.

A few great examples are listed, but one point stood out to me in particular: saying the right things is so paramount to influencing people, that virtually every politician uses speech writers. This way they can take their ideas and use them to empower people instead of offending them.

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## **Aimee Guerrero says**

My first John Maxwell book! It was really awesome! It taught me that I can be a woman of influence wherever I am. Also this helped me in learning how to lead my Life Group and how be a good leader to my disciples. This book is best for church leaders, managers, supervisors, business men, and ordinary men/women who are destined for greatness! :) The book made me realize that *I was born to influence, I am born to lead.* :) #BornForThis

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## **Ronald says**

Audio Book. Very useful tips from Maxwell as usual.

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## **James says**

Another priceless book. Place this alongside the books "How to Win Friends and Influence People", "7 Habits of Highly Effective People", and "The Science Of Self-Confidence", and you will be ready to change some lives. This book expounds on the importance of being a leader.

Most importantly, a leader is not just somebody who tells others to do, but they are a role model. They are somebody that looks to make others succeed.

An INFLUENCER is a person who:

Has (I)ntegrity  
(N)urtures others.

Has (F)aith in others.

(L)istens to others.

(U)nderstands others.

(E)nlarges others.

(N)avigates others through life.

(C)onnects with others.

(E)mpowers others.

And (R)eproduces themselves in others.

Leadership is a very important subject of study, because:

We are an influencer whether we realize it or not. Every action we take always has an impact on others lives. The question is, what legacy are you leaving behind? If you were to look back upon your life and see the fruit of your actions, thoughts, attitudes, and achievements, what would you see? Does your current life match what deeply matters to you? If not, then it's time to change your life and focus on what really matters to you.

"How different our lives are when we really know what is deeply important to us, and keeping that picture in mind, we manage ourselves each day to be and to do what really matters most." - Stephen R. Covey

Trials come in life, but the beauty is that we have a choice to be what we want to be. We can be strong, move on, and learn from each hardship, becoming better people, and in turn influencing others to be the same.

"The remarkable thing is, we have a choice everyday regarding the attitude we will embrace for that day." - Charles R. Swindoll

"You cannot control what happens to you, but you can control your attitude toward what happens to you, and in that, you will be mastering change rather than allowing it to master you." - Brian Tracy

Every thought and attitude you embrace right now has an effect on your character. Start to embrace the thoughts that are in line with what you want to be, and slowly you will see yourself turning into that kind of person that you want to be.

"Sow a thought, reap an action; sow an action, reap a habit; sow a habit, reap a character; sow a character, reap a destiny." - Stephen R. Covey

How do you want to be remembered by others? You have the power to choose, and to be remembered as someone who was extraordinary.

And always remember, it starts with a choice:

Until one is committed, there is hesitancy, the chance to draw back, always ineffectiveness. Concerning all acts of initiative and creation, there is one elementary truth, the ignorance of which kills countless dreams

and splendid plans: that the moment one definitely commits oneself, then Providence moves too... Whatever you can do or dream you can, begin it. Boldness has genius, power and magic in it. Begin it now.

- William Hutchison Murray

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### **Jill Boling says**

just started...

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### **Lauri says**

I read this with my Arbonne team, and it was a really worthwhile read. Both interesting and inspiring, this is one of those rare books that I think everyone can gain something from, regardless of your industry or profession. Whether or not we are aware of it, we all have influence over others; are you using your influence to make an impact? Is it the impact you want to be making?

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### **Tony Jr says**

The first chapter alone was worth the price of this book. The rest of the book could have been blank pages with smiley faces along the top and I would still be happy.

The first chapter of this book is about two things

1. The #1 key to influencing people which is trust
2. How to gain trust which is being a person of integrity

Great read and something I will re-read throughout life.

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### **Rick Mackinnon says**

We all influence people. Want to have a greater influence? This is a classic giving practical pointers on how to become someone who better interacts with people making it possible to influence them in a positive way.

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### **Lynn says**

What I enjoy the most about my profession, Human Resources, is seeing others succeed at work or in life. It is especially gratifying when that success cascades and enhances the lives of others. This is an inspirational read that can help you to develop the potential of others and yourself. You may ask "who are you influencing?" and the answer is that it could be any person at any time for almost any reason.

Each chapter provides a checklist of behaviors that will enhance your "influencing" skills. This is an easy quick read with specific action items to add to your life skills tool box.

