



# Take Charge of Your Life

*Jim Rohn*

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## **Take Charge of Your Life Jim Rohn**

Jim Rohn knows the secrets of success and he reveals them to you in this exciting program that puts you on a new road in life. Jim tells you what you need to do to take charge of your life and how to do it. Recorded before a live audience, this extraordinary program will teach you how to: ? Make your life better by making some small but significant changes ? Become more influential, wealthy, and powerful ? Transform responses into results ? Communicate effectively with everyone you meet ? Choose your attitude ? Affect people with words ? Control your emotions ? Be persuasive ? Refine your sales abilities and leadership skills ? Make the past more valuable ? Be prepared for the inevitable ? Study and analyze possibilities ? And much more! Take charge of your life today and gain the knowledge guaranteed to help you achieve your greatest goals!

## **Take Charge of Your Life Details**

Date : Published June 1st 1991 by Nightingale Conant Corp (a)

ISBN : 9789992471821

Author : Jim Rohn

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# From Reader Review Take Charge of Your Life for online ebook

## Haneen Najeh says

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## Joshua says

Great series by Jim. If you're interested in his work, this is a great one to start with, a bit of an overview.

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## Ayodele says

simple principles for extraordinary living. thank you.

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## Cullen Haynes says

“Nothing is more powerful than an idea whose time has come”.

The power of the Jim Rohn philosophy is the simplicity and candour in which he presents it.

His Take Charge program is one loaded with some of his classic gems:-

- You can always make more money, but you can never make more time
- Suffer the pain of discipline, not regret, discipline weighs ounces, regret weighs tonnes
- Do not major in minor things
- Simple sales course:-
  - \* Talk to lots of people
  - \* Be very nice
  - \* Give excellent service

A great introduction to anyone not familiar with Rohn and a welcome addition to all those that are.

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## Joseph says

Great book. I've read and heard plenty from Jim Rohn. This is a quick overview of his work. Awesome

presenter.

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## **Christopher Lewis Kozoriz says**

**"You can't succeed by yourself."** (Jim Rohn, *Take Charge of Your Life*)

Excellent program on personal development. Covers all areas of life, but focuses on what it takes to become a great leader.

As Jim Rohn says, "Let other people lead small lives, but not you." This program will challenge you to become greater. He says to become greater, you must tap into the gifts that have been given to you and then those gifts will make room for you.

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## **Wilfrid Guess says**

Powerful Book!

if you haven't read it yet, you should!

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## **Damon Barnhurst says**

Does Jim Rohn have a bad book out there? I'm going to keep looking.

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## **Vaishali says**

The great Jim Rohn!

So many jewels...

1. Sincerity is not a measure of truth. You can be sincerely wrong.
2. Ideas + inspiration = life change
3. Everything you need is within reach
4. "Search and you will find." Finding is reserved for the searchers. Needing is not the prerequisite for getting value. You can't be a needer; you must be a searcher.
5. Nothing is as powerful as an idea whose time has come
6. Translate response into results
7. Here's what blocks the flow of all good ideas: cynicism

8. The 5 areas that affect your life immensely: philosophy, attitude, activity, results, lifestyle

9. Perception is the ability to find value in something

10. Life accumulates. Accumulate value that you'll be happy about.

11. Suffer the pain of discipline, not regret. Discipline weighs ounces, regret weighs tons.

12. Always ask yourself: Where are these thoughts taking me?

13. "I always come in early and always stay late, because I choose to invest in myself."

14. Activity is high priority

15. God's philosophy on work: 6 days activity, 1 day rest

16. Make rest a necessity, not an objective

17. The reason for life is enterprise and productivity

18. Enterprise is better than ease.

19. Do it with all your might.

## 20. ANT PHILOSOPHY

\*\*\*\*\* Ants never quit. If you try to stop them, they'll look for another way. They'll climb over, they'll climb under... they never quit looking for the way they're supposed to go.

\*\*\*\*\* Ants think winter all summer. They work instead of resting, storing goods for the lean times. "This won't last forever. It will be warm again." On the first warm day, ants are outside! They can't wait to jump back in. Average people want off. Successful people can't wait to get in. The doing and the activity causes all their transformation.

\*\*\*\*\* Ants work as hard as they possibly can to collect goodies all summer. What a great philosophy! How much should you do? All that you possibly can! How many books should you read? As many as you can... because the books you miss won't help!

21. We don't call enough an amount. We only call enough "Your best."

22. How tall will a tree grow? As tall as it can! Trees drive their roots as deep as they can, grow as tall as possible, and sprout every leaf they can. Their way is to maximize.

23. You can choose to be less than you were designed to be, or you can choose to be all that you were designed to be.

24. It's not what we get that brings us all the happiness, it's who we become.

25. Make measurable progress in reasonable time

26. Ask a lazy person: What have you done since all this time has passed!

27. Life is a numbers game.
28. Jesus said to his disciples “Does that fig tree have any figs?” What an important life question!
29. Lack of results says everything about you
30. Don’t mistake movement for achievement
31. Don’t be busy without making results to show for your time.
32. Activity brings enterprise into being.
33. Values were meant to be costly. Winning is a great reward, but the price is tremendous hard work.
34. Lifestyle is learning to live uniquely.
35. Four steps to good communication
  - \*\*\*\* Have something good to say.
  - \*\*\*\* Preparation/continual research. When you talk, make sure you’ll have a verbal check that will cash.
  - \*\*\*\* Interest - go in interested, collect goodies on the way back
  - \*\*\*\* Fascinated people don’t like surface information. They have to know what’s really going on.
36. Life is worthwhile if you stay. If you want to win, you must hang in there.
37. The more limited the vocabulary, the poorer the behavior.
38. Actions are no substitute for words.
39. What will make me real to the audience?
40. In conversation, meet people where they are. If someone’s hurting, you have to meet them in the hurt. If they’re in trouble, you have to start with the trouble.
41. The customer needs just enough logic so it makes sense, but purchases for emotional reasons.
42. Never procrastinate... never let it slide.
43. Show contempt for the problem, and concern for the human being’s development. “I love you, I hate what you’re doing.” Learn to put love and hate in the same sentence.
44. Paint in language how much we hate the wrong, in order to develop the good. Kill the evil with your words, elevate the possibility of good.
45. All values must be won by contest. And after they are won, they must be defended.
46. We don’t give large trophies for small effort.
47. Don’t operate on the heart with a hatchet.

48. Solutions : painting results in advance

49. If you can't see the future, it makes your today pretty desperate and your steps uncertain. Borrow from the future. What makes the farmer toil all spring and summer? He envisions a superior harvest in the fall.

50. Art of persuasion: be a good storyteller.

51. Once weekly, look back and see if you changed and grew. Make the past more valuable. Experiences can become currency. That's why we invest today in the future.

52. Only one lie weakens someone's credibility, tossing everything they did beforehand. Never lie.

53. True sophistication is the total absence of exaggeration. Exaggeration is a childish attempt to make up for self-worth, and completely unnecessary to the sophisticated. You make up in numbers because you lack in character. Absolute truth in accuracy is what counts.

54. Better understated than overstated.

55. When you're working with people, let them find out it was more than you promised.

56. Simple sales course:

\*\*\*\*\* Talk to lots of people everyday

\*\*\*\*\* Be very nice!

\*\*\*\*\* Give good service.

57. A seed sower is ambitious.

58. "Be faithful over small amounts, and we'll make you ruler over much." Good stewardship when the amounts are small.

59. Ideas without labor are stillborn.

60. Teach the inevitable.

61. Building yourself up is far, far easier than tearing up the competition. Spending time chasing the birds instead of planting is a massive error in judgement.

62. Discipline your disappointment. Things don't always go your way; big deal. Plant away.

63. Do not major in minor things.

64. Championship team building... how?

\*\*\*\*\* What is their history ?

\*\*\*\*\* Interest: read hearts and judge someone's true intent.

\*\*\*\*\* Response: if they don't want to work long hours or are not interested in performing work, cut them off immediately. They lack character and drive. A person's response will quickly illustrate their life philosophy.

\*\*\*\*\* Results: actions and products and fruit. Measurable progress in reasonable time. Someone who produces results is quality. A quality team produces results.

65. Be upfront with what you expect as a leader.

66. Life was set up to deserve not to need. It's not "If you need, you shall reap." It clearly states "If you plant, you shall reap." If a person says "Wow, I really need to reap." Just answer "Well, then you really need to plant." Life was not designed for the needers... it was designed for the PLANTERS ! So plant away ! Life doesn't respond to what we need. Life responds to what we deserve by faith, activity, movement, , belief, and action

67. Learn to work with the people who deserve it, not the people who need it.

68. In leadership, we teach people how to serve it, how to make the moves, steps in the right direction. You've got to pay the price.

69. In haste, it's possible to recruit losers and careless people.

70. Don't linger too long. Be swift in your analysis of who will and who won't. You will have to decide how much time your willing to give someone to respond. There are too many prospects who are winners to linger with those who are losers.

71. Leaders must understand there is both good and evil.

72. Don't be too surprised when the inevitable evil occurs from a wolf. Learn to detect a wolf in sheep's clothing.

73. Leaders engage in the study of possibility. Always ask "What if I had better people? More funding? More ideas?" Be a student of possibility.

74. Always be aware of opportunity

75. Be watchful of your and others' ability. Scam the environment for gems.

76. Ask "If I keep up my current practices, where will I be in 10 years?" Don't enter the terrible inevitable. Don't let your team members enter either.

77. Follow rationality and a sensible course.

78. Let other people lead small lives, not you. Deal only in things that matter: the larger opportunities of life.

79. People in your organization should say "My experience there was the greatest experience of my life. It wasn't what I earned... it was what I learned."

80. If you work on your gifts, they will make room for you. If you practice your gifts, your gifts will make a place for you. Someday, if you work on your gifts, we will call you noble. We'll give you rewards that right now you cannot imagine. Plaques, trophies, but most of all the gift of knowing yourself. That you did the best you could with what you had.



## **Waseem says**

Yet another fantastic audio program by a teacher I have learned so much from over the years. Many words of wisdom that only he can put across so well via his unique tone and style.

Finished listening to this near the end of the year 2017, yet this kinda wisdom is more important today than ever, especially with the very unfortunate lack of people embracing these principles in the world and age we live in today - if only they would start by listening to this book... it may be enough to change society for the better for many of us...

But who am I kidding? Lol...

To Our Continued Success!

Waseem Mirza

<http://www.WaseemMirza.net>

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## **Mayank Gupta says**

Loved this book, it provides a great knowledge and life skills. Thank you Jim Rohn sir.

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## **Fed says**

This is an excellent book. This is not printed material, it is an audio book. Powerful! The message that Rohn is trying to convey can only really reach the audience with his tone and voice.

I particularly enjoyed the way he connected every ounce of his wisdom with a biblical verse or biblical principle even though Rohn does not define himself as a bible-connoisseur but a businessman.

Rohn challenges readers in becoming the best that they can ever be. Which can only happen if they will take all the opportunities that are offered. I found these words sobering. To hear that even though there is an incredible amount of resources available to all, not many people value resources, study free material, and plan for success (e.i. only 3% of American owns a library card). Rohn encourages everyone to expand their vocabulary, to take classes and courses that will increase skills and performance, and to make it a point to learn something every day. His point is that success is on purpose, and that people should make a plan which will lead them to be who they want to become.

It was refreshing to hear that so many times we make excuses for everything that we cannot accomplish by blaming things on someone else such as the Government, the economy, our job, our family, the environment, but the truth is that we need to take a honest look at ourselves and figure out what have we been doing wrong if time has passed and we are not where we wished to be. The power of that introspective truth and looking where our plan failed is what set us free to stop what we were doing and re-direct our steps to the direction which will bring fruit.

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