



Shark Tank Jump Start Your Business: How to Launch and Grow a Business from Concept to Cash

Michael Parrish DuDell

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From the ABC hit show "Shark Tank," this book-filled with practical advice and introductions from the Sharks themselves-will be the ultimate resource for anyone thinking about starting a business or growing the one they have. Full of tips for navigating the confusing world of entrepreneurship, the book will intersperse words of wisdom with inspirational stories from the show. Throughout the book, readers will learn how to:

Determine whether they're compatible with the life of a small business owner
Shape a marketable idea and craft a business model around it
Plan for a launch
Run a business without breaking the bank (or burning themselves out)
Create a growth plan that will help them handle and harness success
Pitch an idea or business plan like a pro

Responding to the fans' curiosity about past show contestants, readers will also find approximately 10 "Where Are They Now" boxes in which they learn what happened to some of the most asked-about and/or most popular guests ever to try their luck in front of the Sharks-and what they learned in the process.

Shark Tank Jump Start Your Business: How to Launch and Grow a Business from Concept to Cash Details

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Author : Michael Parrish DuDell

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From Reader Review Shark Tank Jump Start Your Business: How to Launch and Grow a Business from Concept to Cash for online ebook

R.K. Gold says

I wish I could give it a 3.5 but it was closer to a 4 than a 3. Most of this book is relatively basic knowledge but since its intended audience is probably new/prospective business owners and not veterans it shouldn't be punished for that. What I really liked about this book was the format. It was clearly organized and broken down to deliberate subsections for the reader making it easy to put down and pick up on the go for a busy person. It also moved in a linear direction from concept to sale and ended with a grand look back at all you've read sort of deal. I would recommend this book as a great starting point for someone still mulling over an idea they have.

Sean R_C2 says

Finished a while ago, I've enjoyed reading this book, a self-help guide originating from ABC's show Shark Tank. This book first caught my eye as Shark Tank was promoting it on one of its episodes. At first, it didn't sound useful at all, as I wouldn't have to worry about this until I am in college. However, the more I started thinking about my thoughts at that time, the more I began to realize that it would be silly to neglect that piece of treasure that could be the biggest asset I would ever acquire. To this day, I have no regrets spending adequate time reading and rereading the book to learn facts about business.

Nick Barba says

It was a good source of general information and inspiration for entrepreneurs. It will be a great resource when I start a business one day.

Ashley says

Great read about business!

Karol Cordero says

Great book with a lot of interesting ideas to start, run and grow a business

Kelli Koehler says

Wayyyyyy too basic

Nelson Wise says

I would rate it 3.5

It's pretty basic but I do think it'll help out anyone new to the entrepreneurial world.

Gabe Wood says

Way better jump start your business guide that I thought it would be. I thought it'd be all pop culture-esc. It was filled with good advice and sound knowledge.

Tim Jin says

I'm a fan of the show. I believe that Shark Tank is an American version of Dragons' Den in the UK. I haven't watched the UK version in many years since it is no longer on BBC. I'm not here to compare which version of the show is better, but I am reviewing the audiobook of "Shark Tank Jump Start Your Business."

This is a good book on how to start a business, get funding, and maintain your company. Having real insight from the entrepreneurs that host the show is very helpful in the new way of starting a business. They wrote this book in terms that the common person can understand and practice in the real world. The information is easy to remember.

The best part of the book are Shark Bites, where you get real tips from the six investors from different sectors in their business. It's a basic read for any start ups or an established company.

If you want to know more about the businesses that were feature in each season of Shark Tank, you will enjoy listening to the entrepreneurs in the section of the book of Shark Tales.

Gregg says

Read Well! Distilling the Experience of the Entrepreneurs on Shark Tank. Good beginning material.

Stacy Handlin says

quite boring really. I just read it because I am a fan of the show. People serious about the business might enjoy it more

Phuc Nguyen says

Ai c?ng có ý chí chi?n th?ng; nh?ng ch? nh?ng ai có ý s? chu?n b? m?i chi?n th?ng

1. Ai c?ng là thiên tài trong 1 th? trg t?ng giá.

2. Th?ng tr?n chi?n b?n ?ang tham gia tr??c khi nh?n tr?n chi?n m?i.

Tôi ?ã h?c cách tuy?n d?ng nh?ng ng tôi có th? xây d?ng lòng tin ? h?, ?? h? d?t bóng và ch?y cùng nó.

Th?ng cu?c chi?n b?n ?ang tham gia tr??c r?i h?ng lo vi?c m? r?ng ra qu?c t? hay doanh nghi?p m?i

3.b?n có th? ch?t chìm trong c? h?i.

Khi tôi 90t tôi s? ngh? t?i gd và nh?ng vi?c khi?n tôi c?m th?y vui v?.

Cách t?t nh?t ?? d? ?oán t??ng lai là sáng t?o t??ng lai.

12 th?n chú thành công

1- Th?i gian quý h?n ti?n b?c

2- có nh?ng hành ??ng t? t? b?t ng?

3- Không ?ánh sao th?ng.

4- Làm h?t s?c ch?i h?t mình

5- ??ng ?? s? h?i c?n ???ng

6- Luôn s?n sàng cho nh?ng ?i?u b?t ng? và luôn s?n sàng.

7- Ko sao c? khi quát tháo và b? quát tháo

8- Ai c?ng có th? b? ngã quan tr?ng là b?n ??ng d?y nhanh ntn

9- Ko fai v?i ?i m?t n?a hay ??y m?t n?a, mà là ai rớt n??c vào ly. (Hãy d?n ??u và khi ?ó b?n ki?m soát dc s? ph?n c?a mình)

10- Thành công ko nh? m? m?ng, thành công ch? có ?c b?ng hành ??ng

11- tham thì thâm

12- B?n ch? c?n 1 l?n ?úng

Ai c?ng có ý chí chi?n th?ng; nh?ng ch? nh?ng ai có ý s? chu?n b? m?i chi?n th?ng

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- 10- Thành công ko nh? m? m?ng, thành công ch? có ?c b?ng hành ??ng
- 11- tham thì thâm
- 12- B?n ch? c?n 1 l?n ?úng
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Elizabeth says

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Shark Tank Jump Start Your Business How to Launch and Grow a Business from concept to cash, written by Michael Parrish DuDell, Mark Cuban, Barbara Corcoran, Lori Greiner, Robert Herjavec, John Daymond, Kevin O’Leary. What a wonderful compass in navigating through communicational stricken generation of America, in hopes to develop a successful corporation. Shark Tank Jump Start Your Business..., is written as a motivation speech, providing information and experience to move readers to become passionate in pursuing a business. Each chapter is written with intension to motivate and inspire a future business CEO. For example the writers states, “No one focuses on your past failures” (DuDell, et al., 2013), such words sends chills up my spine and pushes me to pursue my goals. Shark Tank Jump Start Your Business..., walks their audience or readers in understanding the mind of a successful business man or woman. For example the make mention on how a successful business men and women always keep moving into achieving success and do not allow failure to hold them down. Successful business men and women keep striding by being a great communicator, sales person, problem solver, and researcher. Keep these facts in mind will allow understanding and acquire the thinking of a successful business person. I was able to stop judging a business tycoon. Shark Tank Jump Start Your Business..., highlights key steps involved in starting one’s business, by changing personalities to conforming to roles and responsibilities of a successful business owner. Successful business owners must build a team with the drive to take on challenges. The book made mention of ideas to keep in mind before choose anyone to become a business partner. Remember a successful business will not work with an organizational partners who hate each other and are incompatible. Shark Tank Jump Start Your Business..., also connects to organizational psychology, such as the roles and responsibility involved in team work, surveying customers to promote products, in addition the need for job analysis to keep success continue flowing. Shark Tank Jump Start Your Business..., provide valuable information to start a successful business. Anyone who is interested in learning about starting a business should read this book. Throughout this book has contain different examples of business owners and their successful business.

Mitchell Butcher says

Shark Tank Jump Start Your business by Michael Parrish Dudell was a great book. It’s all about how to have a successful business and how to run one. It also talks about if you should or shouldn’t and if it’s right for you.

The book starts out with if you should or shouldn’t become an entrepreneur. Then if you are, it then explains how to find the pacific type of people you will target. Then step by step it explains what you should do next to make and grow your business. The author did a great job on the hook right off the bat. He also explained things in a great way by giving real life examples. The one thing that bothered me though was never made it exciting to read. Once you’re past the first chapter it is just plain writing. He never gets the reader excited about reading the book and that bothered me. There were some great examples the other gave in his book.

One part was about you will fail at some points but you can't let that stop you. The example he used to explain this was that Walt Disney was kicked out of company for not being creative. Today he is known for being one of the most creative guys in history. I agree with the author on all the points he gave. I loved the book; however, I wouldn't recommend it to most people. It helped me know a lot more on how to run a business and I enjoyed it. I Feel it might help me in the future because I want to create my own business. Great book and enjoyable, it's just not for everyone.

Bob Wallner says

I would have given 3.5 if possible.

I wasn't sure what to think when I grabbed this free audiobook, I enjoy the TV show, but thought it was going to be an entertaining/in depth "interview with the sharks".

What I found was, whether you are an Entrepreneur or not, this book provides an introduction to general business practices. Much of what is contained in this book is what you find in introduction to business (Business 101) as an undergraduate.

The book covers most the basics of running a business at a very high level. This could be applied to pretty much any business not just one you started.

My wife is an educator and has spent her whole life in education. If she was going to venture out into the business world, this might be a good place to start. It's vague enough to not read like a text, but thorough enough to give you a solid starting point.

Only negative I have is at times it sounds a little pitch-y (go visit this website, or that website) trying to promote people who made deals. For the most part the author has done a good job introducing business practices to people who may not know much about business.
